

Leadership Strategies Series

Inaugural Women in Insurance Leadership ExecuSummit



**A Comprehensive Day and a Half Leadership Conference
That Will Bring You a Wealth of Strategic Intelligence**

Sponsored By:



GORDON & REES LLP



Featured Presenters From:

- AIG
- Allianz Global Corporate & Specialty
- Aon
- Arch Insurance
- Argo Group
- Beazley
- Berkley Cyber Risk Solutions
- Business Risk Partners
- Caprio Consulting
- Chubb
- Florida Specialty Insurance Company
- Goldberg Segalla
- Gordon & Rees
- Hamilton USA
- Horn Rota Moos
- Liberty International Underwriters
- Markel Global Insurance
- Marsh LLC | Guy Carpenter
- Schaffer Consulting
- The Jacobson Group
- Transatlantic Reinsurance Co.
- Traub Lieberman Straus & Shrewsbury LLP
- Travelers
- USAA
- Winget, Spadafora & Schwartzberg, LLP
- YorkPro, Inc.
- ZurichNA

April 18 & 19, 2017

Uncasville, CT

**Practical Advice & Tips * Latest Developments & Trends * Case Studies
Networking * Industry Insight * Essential Business Intelligence**

www.WIILConference.com



Join us at the Mohegan Sun Resort & Convention Center in Uncasville, CT on April 18 & 19, 2017 for the day & a half, high-impact Inaugural Women in Insurance Leadership ExecuSummit.

ExecuSummit producers are in the forefront of the insurance industry, monitoring & researching emerging issues and trends and bringing this strategic intelligence to you as it is developing.

Our distinguished presenters have pooled their expertise to provide you with the essential trends and strategies you need to know.

Have a specific question? Our Q&A sessions will provide numerous opportunities to ask the experts.

An ExecuSummit is not a trade show. This educational event was specifically designed for women in insurance. This summit is a unique opportunity to get the information you need to succeed in this rapidly changing environment.

Register Today! The Inaugural Women in Insurance Leadership ExecuSummit will provoke strategic thinking, give you new insight, open new channels of information & provide you with opportunities to meet & exchange ideas with your peers, key industry executives & leaders.

Inaugural Women in Insurance Leadership ExecuSummit ExecuSummit Co-Chairs:



Dove A. E. Burns
Partner
Goldberg Segalla



Christina M. Rieker
Partner
Winget, Spadafora & Schwartzberg, LLP

2017 Topics-At-a-Glance

- The Top 5 Strategies to Shatter the Glass Ceiling.
- Building Your Brand Both Inside and Beyond Your Organization.
- How to Sustain Successful Business Relationships with Clients, Counsel and Co-Workers.
- The Significance of Mentoring and Sponsorship.
- Taking Initiative: Paving Your Own Path to Success.
- Rising to the Top and Effectuating Change.
- Powerful Women: Walking the Management Tightrope and the Dynamics of Assertive Management.
- Professional Development: What is Management Looking for when Hiring, Promoting and Sponsoring?
- Thriving Professionally and Personal Happiness.
- Diversification: The Need for and Benefits of Diversity.

Program Agenda – Day-1: Tuesday, April 18, 2017

8:30 AM – 9:15 AM – Registration Opens &



Networking Breakfast

9:15 AM – Welcome and Opening Remarks

9:20 AM –

The Top 5 Strategies to Shatter the Glass Ceiling

Elaine A. Caprio
President
Caprio Consulting

Margaret Milkint
Managing Partner
The Jacobson Group

Matthew McCreight
Senior Partner
Schaffer Consulting

Today, there are many women in powerful positions in the insurance industry. It will, however, take an average of 25 years to reach gender parity at the senior-VP level, and more than 100 years in the C-Suite. In our industry, women hold 12.6% of Board seats, 6% of the top executive positions, and 8% of inside officer roles. At the same time, studies have revealed that companies with the highest representation of women on their senior management teams had a 35% higher return on equity than companies with the lowest women's representation. Moreover, women are more likely than men to get a college degree, make up the majority of U.S. law students, and earn 59% of master's degrees and 52.2% of doctorates.

Those companies who speed up the pace of change by attracting and retaining female talent, and advancing more qualified women into top executive roles will actualize a sustainable competitive advantage.

This panel will address 5 key organizational and individual strategies for women to break through the glass ceiling. Such strategies include:

- Equally valuing female and male leadership styles.
- Encouraging women to grasp the Brass Ring.
- Top down engagement for gender balanced initiatives.
- Learning from the practices of effective male leaders.
- Giving back and helping other women: "The Executive Sisterhood".

10:10 AM – Presentation Ends.

10:10 AM

Building Your Brand Both Inside and Beyond Your Organization

Dove Burns
Partner
Goldberg Segella

Susan Zdroik
Vice President
Transatlantic Reinsurance Co.

Melissa Hill
SVP, Chief Resolution Officer
Hamilton USA

11:00 AM – Presentation Ends

11:00 AM – Morning Networking Break

11:15 AM

How to Sustain Successful Business Relationships with Clients, Counsel and Co-Workers

Leigh Tuccio, Esq.
Regional Complex Claim Director - Financial Lines Claims
Allianz Global Corporate & Specialty

Alyssa Nobile Pianelli
Group Claims - Specialty Lines
Beazley Group

12:05 PM – Panel Ends.

12:05 PM

GORDON & REES LLP

Networking Luncheon



1:00 PM

The Significance of Mentoring and Sponsorship

Cheryl P. Vollweiler
Partner
Traub Lieberman Straus & Shrewsberry LLP

Catherine A. Mulligan
Senior Vice President, Head of Professional Liability
Zurich North America

1:50 PM – Presentation Ends.

1:50 PM

Taking Initiative: Paving Your Own Path to Success

Christina M. Rieker
Partner
Winget, Spadafora & Schwartzberg, LLP

Jennifer L. Odrobina, Esq., ARM
Assistant Vice President, Executive Assurance Claims
Arch Insurance Group

Kathleen Ziegler
SVP, Senior Business Transformation Lead
AIG

2:40 PM – Panel Ends

2:40 PM - Afternoon Networking Break

3:00 PM

Rising to the Top and Effectuating Change

Mercedes Colwin
Managing Partner, New York Office
Gordon & Rees

Michele Fenice
Vice President
Chubb

Mia Finsness
Director, Claims
Markel Global Insurance

3:50 PM – Presentation Ends

**Inaugural Women in Insurance Leadership
ExecuSummit Website:
www.WIILConference.com**

3:50 PM

Powerful Women: Walking the Management Tightrope and the Dynamics of Assertive Management

Susan J. Patschak
Chief Executive Officer
Florida Specialty Insurance Company

Jessica Rogin
SVP & Chief Claim Officer - US
Liberty International Underwriters

4:40 PM – Presentation Ends

4:40 PM – Closing Day-1 Comments

4:45 PM



Networking Cocktail Reception

5:45 PM – Day One Concludes

Program Agenda – Day-2: Wednesday, April 19, 2017

8:00 AM – 8:55 AM



Networking Breakfast

8:55 AM – Welcome and Opening Remarks

9:00 AM

Professional Development: What is Management Looking for when Hiring, Promoting and Sponsoring?

Lisa Doherty
President
Business Risk Partners

Elena M. Gervino
Vice President, Claim Legal and Specialized Services
Travelers

Gail Arkin
Senior Vice President & General Counsel
Berkley Cyber Risk Solutions,
a W. R. Berkley Company

9:50 AM – Presentation Ends.

9:50 AM

Thriving Professionally and Personal Happiness

Kim Noble, J.D.
Senior Vice President
Argo Group

Chastiti N. Horne
Attorney at Law
Horn Rota Moos

10:40 AM – Presentation Ends.

10:40 AM - ExecuSummit Morning Networking Break

11:00 AM

Diversification: The Need for and Benefits of Diversity

Wendy Wallen
Claims Service Director, Claims Experience
USAA

Bo Young Lee
Global Diversity & Inclusion Leader, Risk and Insurance
Services
Marsh LLC | Guy Carpenter

Trudy A. Hardin, Esq.,
Senior Vice President, Claims Counsel
Financial Services Group
A Division of Aon Risk Services, Inc. of the West

Shari D. Mattis (DaCosta)
Director of Professional Liability Claims
YorkPro, Inc.

11:50 AM – Presentation Ends.

11:50 AM – Closing Remarks

12:00 PM – ExecuSummit Concludes.

What Other Insurance Industry Professionals Have Said About Our Summits:

“I was impressed with the speakers. They truly are reputable in their specialties & The seminar was indeed very informative.”

Travelers

“I found the sessions to be informative and insightful, big thumbs-up to all of the presenters.”

GenRe

“I really found the seminar to be both enlightening & informative.”

Mutual Marine Office, Inc

Register Today – Secure On-Line Registration

Please visit: www.ExecuSummit-Registration.com

Our secure, easy-to-use site lets you register online 24/7. The registration page will give you access to our 256-Bit SSL registration form

About ExecuSummit:

- **ExecuSummit:** Fresh, high-impact, interactive, informative events & workshops, designed with what's important to you and your industry.
- Designed to provide you with maximum information without keeping you away from the office for a long period of time.
- Industry outlooks, informative speakers, timely and strategic intelligence, what works, what does not, case studies, think-tanks, Q&A's, Plus, unprecedented formal and informal networking opportunities.

Don't Forget the Networking!

Expand Your Rolodex with ExecuSummit's Unprecedented Networking Opportunities.



Mohegan Sun You're closer than you think to *Mohegan Sun*
One of the world's top destinations.

Centrally Located between New York City and Boston.
Over 300 direct flights daily.

www.MoheganSun.com

Continuing Legal Education

We will apply for CLE credits in PA, NY and CA for The Inaugural Women in Insurance Leadership ExecuSummit.

Please contact CLE@ExecuSummit.com with any questions you have regarding continuing legal education credits.

Thank You to Our Sponsors



www.GoldbergSegalla.com




www.WSSllp.com





www.gordonrees.com

Upcoming ExecuSummit Events

 ExecuSummit March 21 & 22, 2017	Professional Liability Insurance Series 6th Annual Cyber Liability Insurance ExecuSummit Emerging Cyber Risks - Insights - Latest Developments - Case Studies
---	--

 ExecuSummit April 18 & 19, 2017	New for 2017 Inaugural Women in Insurance Leadership ExecuSummit Mohegan Sun Hotel & Convention Center, Uncasville, CT
--	---

 ExecuSummit April 25 & 26, 2017	Professional Liability Insurance Series 3rd Annual EPLI ExecSummit Spring Session Scottsdale, AZ - Insights - Latest Developments - Case Studies
--	---

 ExecuSummit May 2 & 3, 2017	ExecuSummit 2017 2nd Annual Reps & Warranties and Transactional Liability Insurance ExecuSummit Industry Insights - Latest Developments - Case Studies
--	---

Please visit www.ExecuSummit.com for a complete list of upcoming events.

CONFERENCE LOCATION & HOTEL INFORMATION



1 Mohegan Sun Blvd, Uncasville, CT 06382

www.mohegansun.com

Located in Connecticut, the heart of scenic New England, Mohegan Sun's hotel accommodations are nothing less than extraordinary. Standing 34-stories tall with 1,200 luxury guest rooms and suites, the hotel at Mohegan Sun has been expertly designed to set a new standard of excellence. Measuring a minimum of 450 square feet, each room contains either a king or two double queen beds, relaxing lounge chairs and spacious marble bathrooms. Special needs are easily accommodated and child care services are available.

**Centrally Located between New York City and Boston.
Over 300 direct flights daily**

ExecuSummit has set up a limited number of preferred rate rooms at our host hotel. Our preferred rate is \$149.00 plus applicable taxes & fees. Single/Double occupancy.

Please call 866-708-1340 and use group code **EXSU17C** when calling in for reservations. The hotel rate is valid through Tuesday, March 28, 2017 or when the room block is sold out, whichever comes first. – If the room block is sold out before the cut-off date, please call us at 800-905-9357 x 702 – We may be able to assist in getting you a room at the preferred rate.



Book Your Room Online: <https://aws.passkey.com/go/EXSU17C>

Mohegan Sun is also home to a luxurious day spa as well as three major entertainment venues with seating from 300 to 10,000. People from around the globe come to see live concerts with some of today's top headliners, along with major sporting events including Mohegan Sun's very own WNBA's Connecticut Sun.

Every turn leads to a new adventure at Mohegan Sun with an indoor, 7-story waterfall, the world's largest and most spectacular planetarium dome and the awe-inspiring Wombi Rock, a glowing crystal mountain made of imported stone that serves as the focal point of the Casino of the Sky.

As a premier destination worldwide, Mohegan Sun includes:

- More than 300,000 square feet of gaming excitement, including smoke-free areas, a 34-story, 1,200 room luxury hotel tower.
- A 20,000 square-foot world-class spa by Elemis.
- The Shops at Mohegan Sun, a 130,000 square-foot retail shopping experience.
- 30 restaurants, food and beverage outlets.

 You're closer than you think 
to one of the world's top destinations.

Shuttle & Car Service To and From Mohegan Sun

Hotel airport shuttle, town car & limo service is available from Bradley International Airport in Hartford and T.F. Green International Airport in Warwick, RI. The fees are much less than a local taxi service.

Reservations Info: <http://mohegansun.com/getting-here/limo.html>

**Or calling Mohegan Sun's Transportation Services
reservation Center at 888-320-4577**

Getting to Mohegan Sun

You're closer than you think to one of the world's top destinations.

Info on Plane, Train, Ferry & Bus and Driving Directions:
All Options: http://www.mohegansun.com/getting_here/

T.F. Green International Airport - Warwick, RI
(approx. 60 miles)

Fee based - Shuttle Service Available
<http://www.pvdairport.com/>

Bradley International Airport - Hartford, CT - (approx. 58 miles)

Fee based - Shuttle Service Available
<http://www.bradleyairport.com/home/>

Amtrak to New London, CT - (approx. 15 minute cab ride to hotel)
<http://www.amtrak.com/servlet/ContentServer?pagename=Amtrak/HomePage>

Metro-North to New Haven, CT - Taxi Service to Hotel
<http://www.mta.info/>

**These links are also available on this event's website. You can
access the event website by visiting: ExecuSummit.com**

UBER – Your Ride on Demand

Uber makes getting to and from Mohegan Sun that much easier. Uber connects you with a driver in minutes. Connect with drivers ready to transport you wherever you need to go at the tap of the Uber app. Pick up locations at Summer Valet, Sky Valet and Hotel Lobby.

Download the Uber app from the App Store or Google Play to get started. Enter the promo code MoheganSun for \$30 off your first Uber ride.

Please Register Me for Inaugural Women in Insurance Leadership ExecuSummit

The Earlier You Register the More You Save:

**General Session: Tuesday & Wednesday
April 18 & 19, 2017**

- ☐ **EXCLUSIVE: Early-Bird Launch Promotion**
Register by March 7, 2017..... \$ 749.00
You Save: \$250 off Regular Registration.
- ☐ Early-Bird Promotion:
Register March 8, 2017 – March 28, 2017
.....\$ 849.00
You Save: \$150 of Regular Registration.
- ☐ Register March 29, 2017 through conference:
Regular Registration.....\$ 995.00

5 EASY WAYS TO REGISTER!

- 1) 24/7 SECURE ONLINE: www.ExecuSummit-Registration.com
- 2) E-MAIL: Scan and send to registration@execusummit.com
- 3) FAX: 253-541-2870 – 24/7
- 4) PHONE: 800-905-9357 x 705 = REGISTRATION DEPT.
- 5) U.S. Mail: Send to our mailing address

Registration for this ExecuSummit includes presentation documentation provided by speakers, delegate post materials, breakfast, Networking luncheon & refreshment breaks & cocktail reception. Registration fee is accepted in the form of a company check, Visa, MasterCard, American Express. All payments are to be in U.S. Dollars. Please make checks payable to ExecuSummit.

Dress Attire: Business Casual.

PERSONAL INFORMATION

Name: _____

Title: _____

Company: _____

Address: _____

City: _____

State: _____ ZIP: _____

Telephone: _____

Fax: _____

E-Mail: _____

CANCELLATIONS / REGISTRATION TRANSFERS

Should you be unable to attend, a prompt refund less an administrative fee of \$150 will be made for cancellations received in writing by March 17, 2017. There will be no refunds due to cancellations received after March 17, 2017. Non-Payment does not constitute a cancellation. You may transfer your registration anytime without admin fee. In the unlikely event this program is cancelled, ExecuSummit is not responsible for any airfare, hotel or other costs incurred by registrants. Every effort is made to ensure the speakers in our agenda appear, but speakers, agenda & other events are subject to change without notice.

SELECT METHOD OF PAYMENT

- ☐ Enclosed is a check payable to ExecuSummit
- ☐ Please charge my credit card – Check One:
- ☐ Visa ☐ MasterCard ☐ American Express
- ☐ Discover ☐ Diners Club

Card Number: _____

Expiration: _____

Name On Card: _____

Card Billing Address: _____

City: _____ ST: _____ ZIP: _____

Signature: _____

EVENT VENUE – LOCATION INFORMATION

Mohegan Sun - 1 Mohegan Sun Blvd, Uncasville, CT 06382

ExecuSummit Preferred Rate:

\$149.00 per night, plus taxes

Room Reservations: 866-708-1340

Please use preferred rate code: EXSU17C

PLEASE PHOTOCOPY THIS REGISTRATION FOR ADDITIONAL ATTENDEES

SAVE!!! Special Promotional Pricing for groups of 4 or more.
Register 3 delegates and
Receive a 4th registration for the same event at no charge.

PLEASE RETURN THIS FORM TO:

ExecuSummit, LLC
2600 South Road,
Suite 44-213
Poughkeepsie, NY 12601

Phone: 800-905-9357 x 705
Fax: 253-541-2870
registration@execusummit.com
www.execusummit.com

Register on-line:

www.ExecuSummit-Registration.com

or fax this form to 253-541-2870

or scan and email to registration@execusummit.com

You will receive an e-confirmation via e-mail.